

FORWARD LOOKING **STATEMENTS**

This presentation has been prepared by the company and includes information from other sources believed by management to be reliable. No representation or warranty, express or implied, is made as to the accuracy or completeness of any of the information set forth herein. This presentation may contain summaries of the terms of certain documents and agreements, but reference is made to the actual documents and agreements for the complete information contained herein. The information contained herein is as of the date hereof and is subject to change, completion or amendment without notice.

This presentation contains statements, estimates and projections with respect to the anticipated future performance of the company that may be deemed to be "forward-looking statements." These statements, estimates and projections reflect various assumptions made by the company concerning anticipated results, which may or may not prove to be correct. All statements contained in the presentation that address operating performance, future direction, management and control of company, events or developments that are expected to occur in the future (including statements related to earnings, expectations, sales of assets, capital expenditures, or statements expressing general optimism about future operating results) are forward-looking statements. Actual results could differ materially from those reflected in the forward-looking statements contained herein as a result of a variety of factors, many of which are beyond the company's control.

The company is in the development stage and to date has generated limited revenue. In the future the company may not be profitable and the securities offered by the company may, ultimately, have little value. At the present time, there is a limited market for the Company's common stock or any other securities of the Company. Please refer to our SEC filings at www.sec.gov for more complete information regarding the company and risks pertaining to an investment in the company's securities.

This presentation does not constitute an offer to sell or solicitation of an offer to buy any security.

ABOUT AMERICANN, INC.

PUBLICLY TRADED COMPANY | OTCQB: ACAN | FULLY REPORTING | AUDITED | OFFICES IN BOSTON & DENVER



RAPIDLY GROWING INDUSTRY

Many national experts forecast that cannabis will grow more rapidly than any other industry over next several years.

Industry forecasts for 2022 exceed **\$31 BILLION** per year.



AGRICULTURAL TECHNOLOGY

Our Ag-Tech systems reduce the costs of cultivation by over 60% and harnesses the power of the sun to decrease our carbon footprint.



PRODUCT MANUFACTURING

AmeriCann Brand's CPG business model builds brands and addresses major problems in the cannabis supply chain.

This positions the Company to pursue national and global opportunities.

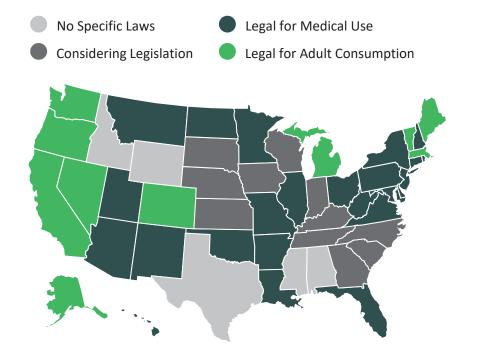


MANAGEMENT TEAM

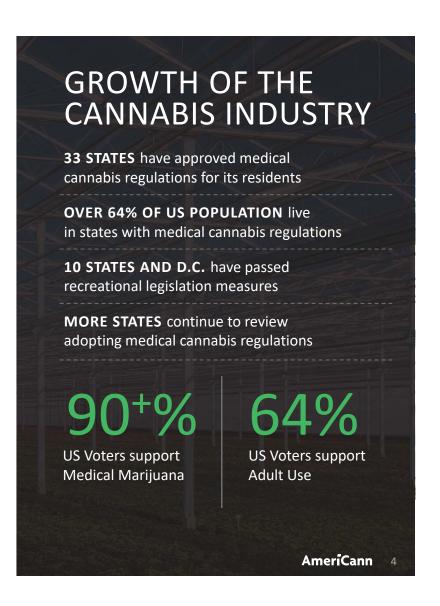
The Company's management team has an impressive track record of success with both private and publicly traded companies.

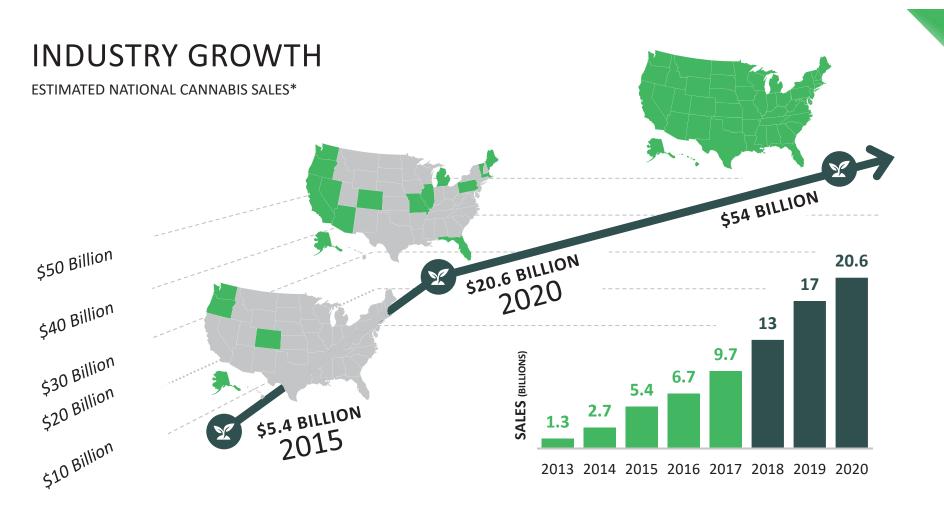
AmeriCann's team has diverse experience from inside and outside the cannabis industry.

CURRENT REGULATED STATES

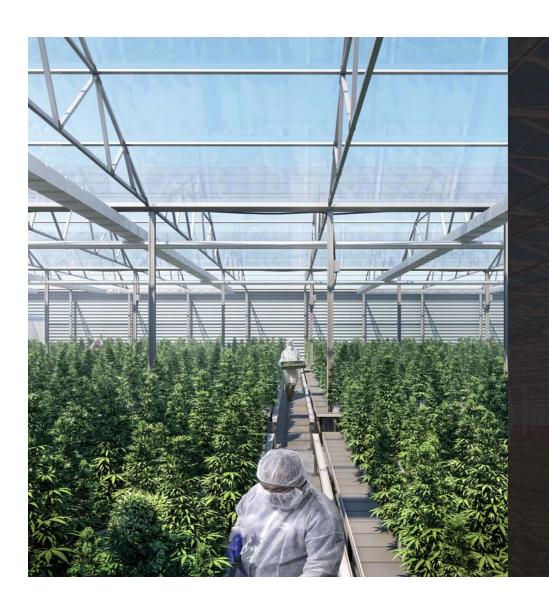


^{*} Future years are projections only based on industry expert analysis. Actual results may vary.





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AMERICANN'S AG-TECH

AmeriCann has developed a PROPRIETARY **CULTIVATION SYSTEM** called Cannopy

CANNOPY INCORPORATES BEST PRACTICES from traditional horticulture, lean manufacturing and cannabis cultivation

CANNOPY REDUCES LABOR, decreases costs of production and protects plants from infestations, microbial contamination

THE SYSTEM INCLUDES AUTOMATION, digital environmental controls and integrated pest management

HARNESSING NATURAL SUNLIGHT produces healthy, full-spectrum cannabis plants not achievable with indoor growing

SUSTAINABLITY WHY GREENHOUSE?

0

Greenhouses use

25%

FEWER

light bulbs than indoor

Lower carbon footprint

Overall utility bills are

75%

LESS

in green house for comparable warehouse



Warehouse construction costs an estimated \$500 per sq. ft to build VS.

\$250

PER SQ. FT

to build ultra efficient Greenhouses

AMERICANN'S CPG BUSINESS

PRODUCT DEVELOPMING

















AmeriCann BRANDS EXTRACTION Company will provide extraction and product manufacturing support to our projects, as well as to other licensed cannabis farmers throughout regulated markets. MANUFACTURING Company will produce consumer packaged goods (CPG) including:

cannabis beverages vaporizer products

edible products

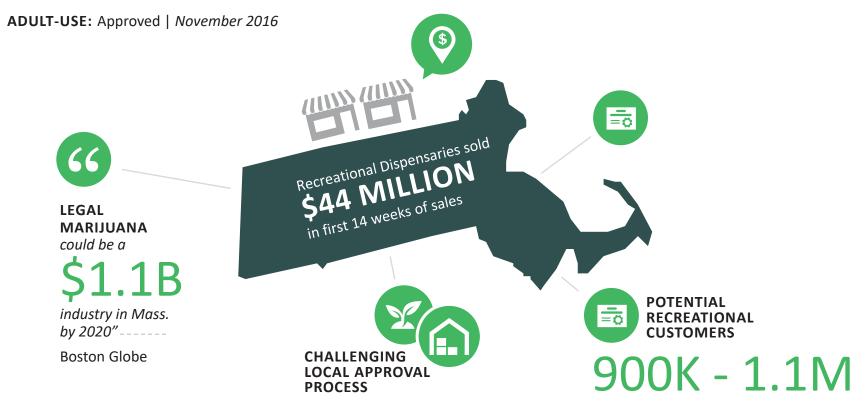
non-edible products

concentrates

AmeriCann

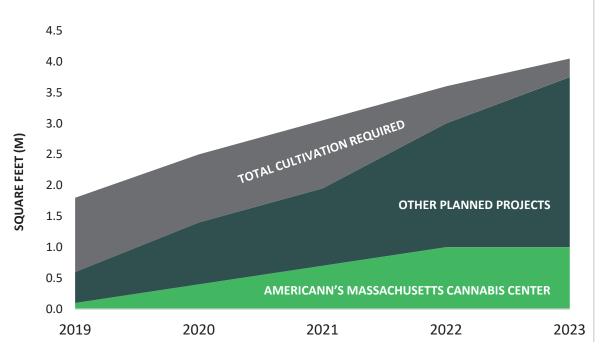
CASE STUDY: MASSACHUSETTS MARKET

MEDICAL MARIJUANA: Approved | November 2012



THE PROBLEM

MASSACHUSETTS DOES NOT HAVE ENOUGH CULTIVATION INFRASTRUCTURE TO SUPPORT MARKET DEMAND



IMPACT OF LIMITED INFRASTRUCTURE



High Prices \$6,400 - \$7,800/lb retail; \$3,200 - \$4,000 per/lb wholesale



Limited Selection For Patients & Consumers



Limited Quantities For High **Need Patients**



Limited Stock For Dispensaries



Unmet Market Potential



1 MILLION

square feet of ready and approved cultivation and processing infrastructure

- Site Plan Approval
- Host Community Agreement
- · Zoned for Medical and Recreational
- Traffic Impact & Access Study
- Civil Engineering Assessment
- Architectural Schematic Design
- Environmental Phase 1 Report
- Geotechnical Report
- Title Report
- ALTA Survey



BUILDING 1

100% Leased to licensed vertically-integrated business

- 15 year Joint Venture
- % of Gross Receipts + Base Rent Payable to AmeriCann
- JV Partner's Dispensary 20 min. away
- 7,500 Lbs. of Annual Production
- 400,000 Units of Infused Product

BUILDING 1 30,000 Sq. Ft.

3% of Total Project

PROJECT FINANCIAL DETAILS

7,500 LBS @ \$4,500/LB

\$30,000,000

425,000 UNITS@ \$25/UNIT

\$8,500,000

15% OF REVENUE

\$5,775,000

ANNUALLY

TOTAL PROJECT COST

\$7,500,000

PAYBACK IN 1.3 YEARS

^{*} Future Revenue projections only based on industry expert analysis. Actual results may vary.



INVESTMENT HIGHLIGHTS



MARKET DRIVERS & OPPORTUNITY

Increased momentum towards the end of cannabis prohibition

Highly fragmented industry with national leaders beginning to emerge



PEOPLE & **RELATIONSHIPS**

Early industry leader with experienced management & advisors

Forefront of movement

Active cannabis industry participant on state and national level



BUSINESS MODEL

Multi-market strategy with national expansion potential

> Ongoing development in Massachusetts

Expansion plans into key target markets



SCALABLE

Ability to replicate brands, technology and innovations developed at MMCC to new markets as a multi-state licensed operator

> 33 states legalized for medical

10 States and Washington D.C. legalized for Adults

THE PEOPLE

THE AMERICANN MANAGEMENT TEAM HAS A PROVEN TRACK RECORD OF SUCCESS FOR REAL ESTATE DEVELOPMENT, STARTUP PUBLIC COMPANY AND CAPITAL MARKETS EXPERIENCE AND SUCCESS



TIM KEOGH PRESIDENT & CEO

Mr. Keogh is recognized as one of the leading experts in the medical cannabis industry. He initially served as an advocate for cannabis patients. From this experience he leveraged his 17+ years of commercial real estate development experience to bring elevated standards to the designing, permitting, construction and approvals for medical cannabis properties. Mr. Keogh received a BS in business administration from Mount St. Mary's University.

BEN BARTON FOUNDER & CEO

Mr. Barton has been the managing director of Strategic Capital Partners, a private equity firm since 2006. As an entrepreneur, he co-founded SRC Energy (SRCI), a startup that has grown to over a billion-dollar energy company traded on the New York Stock Exchange. Mr. Barton has been instrumental in raising over \$800 million in equity and debt financing for emerging companies over the past decade. He earned an MBA in finance from UCLA.

Insiders have invested over \$5 MILLION in equity & debt to date STOCK SYMBOL (OTCQB)

ACAN

OTEQB

The OTCQB® Venture Market is for earlystage and developing U.S. and international companies. Companies must be current in their reporting and undergo an annual verification and management certification process. SHARES OUTSTANDING

22.78M



AmeriCann CORPORATE **INFORMATION**

OTCQB: ACAN

If have questions about AmeriCann please contact Tim Keogh, CEO, at (303) 862-9000, email <u>timk@americann.co</u> or visit <u>www.americann.co</u>

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